

**PRACTICE PAPER
SESSION- 2019-20
BUSINESS STUDIES
CLASS XI**

Time allowed: 1½ hours

Maximum Marks: 40

General Instructions:

- *Read all the questions carefully.*
- *Write neatly and legibly.*
- *Attempt all parts of the question together.*
- *All questions are compulsory.*
- *Marks for each question are indicated against it.*

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| 1 | Sachin’s father gifted a cricket bat on his birthday. Few months later he sold this bat to his friend Manish for ₹ 850. Can the transaction between Sachin and Manish be termed as business transaction? Why? | 1 |
| 2 | Name the institute, which provides an integrated administrative framework for all small-scale industries at district level. | 1 |
| 3 | Which one of the following is not applicable in life insurance contract?
(a) Principle of contribution (b) Principle of indemnity
(c) Principle of Utmost good faith (d) Principle of Subrogation | 1 |
| 4 | What is the scope of E-Commerce? | 1 |
| 5 | It is recognizable sign, design or expression which distinguishes products or services of a particular trader from the similar products or services of other traders.
(a) Patent (b) Geographical indications (c) Trademark (d) Copyright | 1 |
| 6 | Name the document which is prepared by shipping company to acknowledge the receipt of goods on ship and gives an undertaking to carry them to port of destination.
(a) Bill of lading (b) Letter of credit (c) Mate’s receipt (d) Shipping bill | 1 |
| 7 | Write two advantages of preference shares. | 1 |
| Or | | |
| | Explain two objectives of WTO. | |
| 8 | State one function of Insurance? | 1 |
| 9 | Harsh Malhotra is a manufacturer of automobile component and accessories. His factory is located in Narela Industrial Area, Delhi employs about 200 workers with an investments of ₹10crore in plant and machinery. He is exploring the possibility of going International. Some of his competitors are already in export business Mr. Malhotra meets business consultants and gets to know that there is a substantial market for automobile components and accessories in South East Asia and Middle East. But the consultant also tells him, “Doing business internationally is not the same as doing business domestically.” There are numerous complexities involved in international business. Discuss three problems faced by Mr. Harsh Malhotra in doing the business. | 3 |

- 10 Discuss the role of Indian Chambers of Commerce and Industry in promotion of Internal trade. 3
- 11 Ramesh Ltd. is running a website for selling gift items and getting orders from all over the country. Recently the company got an order of 100 pieces of a particular gift item from a company for its employees. Ramesh Ltd arranged the items and delivered it on time but the company returned the whole lot and said they ordered some other items and not the one which they had delivered. Ramesh Ltd. had to accept the rejected order back.
a. Identify and explain the type of online risk faced by Ramesh Ltd.
b. State other risks related to e-business. 1+2
- 12 Mr. Aakash is engaged in export business. He ensures that he follows the time line committed to the client for delivery of product to any country. Explain the first four steps that Mr. Aakash would need to go through for the export order. 4
- 13 What are the services offered by wholesaler to the retailers? 4
- 14 Tanu and Mania are qualified cost accountant and lawyer respectively. They joined hands to form a consultancy firm. They entered into a written agreement which specifies terms and conditions that will govern their firm. They also got the firm registered. Mania took part in carrying the business activities while Tanu was unknown to the general public. Their professional attitude helped them in gaining success within a limited time.
(a) Which form of business organization is referred to in the above case?
(b) What is the written agreement between them? List any two terms of it.
(c) Give one consequences of non-registration of a firm. 1+2
+1
- 15 Where National security is concerned, which form of public enterprises is most suitable? Discuss two merits and two demerits of such type of public enterprise. 5
- Or**
- Enumerate the steps involved in the process of entrepreneurship development.
- 16 The Board of directors of 'Bio Pure Water Ltd' decided to set up its first unit in the hilly areas of Himachal Pradesh. The company requires ₹ 3crores for it and ₹50 lakhs for its working capital. The company has earmarked 15% of its profit for educational and health needs to its employees and their family members. 1+1+2+2
a) The above company comes under which category as per MSMED ACT, 2006?
b) Write any one commercial reason for setting up of unit in the hilly region.
c) According to you what are the problems faced by small scale industries.(any two)
d) Write any two values promoted by the company.